



Digital Wallonia 2016

Berlin - 1st February

Munich - 2nd February

Wallonia's government (southern region of Belgium) intends to position **Wallonia** as a **land of digital excellence**.

This is why an integrated regional plan of digital transition will be developed under the Marshall Plan 4.0 from 2015 to 2019. This plan aims to "boost" Wallonia's digital economy, by developing a digital industry, producing goods and digital services, by fostering digital inclusion at the service of growth and competitiveness of businesses and also by deploying a "digital culture" among citizens of Wallonia.

On February 1st - 2nd, you will meet our delegation composed of leading edge creative companies, distinguished professors and public and private high-representatives of the digital ecosystem of Wallonia, led by Jean-Claude Marcourt, Vice-President and Minister of Economy, Industry, Innovation and New Technologies of the Walloon Government & Vice-President and Minister of Higher Education, Research and Media of the Wallonia-Brussels Federation.

Participants from Wallonia

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**UNIVERSITIES
AND
HIGHER EDUCATION ESTABLISHMENTS**



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Keywords

Computer graphics, Video Game, Animation 2D/3D, Transmedia, Web, Graphic Design

Activities

2D/3D Animation, Graphic Design, Web Design, Multimedia, Video Game, Motion Design, Transmedia.

Themes

Big Data, Internet of things, Connected mobility, Digital production, Transmedia, Virtual reality, Gaming, Serious Game, Cinema

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Keywords

Smart Spaces, Multimedia Information Retrieval, Motion Capture, Digital Audio

Activities

University Research Lab, Living Lab for Creative and Cultural Industries, FabLab, European Research Projects.

The Numediart Institute for Creative Technologies was founded in 2007 by the University of Mons. Building upon MONS 2015 (Mons was EU Capital of Culture in 2015), the Institute organizes internationally-renowned scientific training and research activities in the area of cultural and creative industries. The topics covered by the Institute are: audio, image, video, gesture, and bio-signal processing, for applications in which man-machine interaction aims at creating emotions.

References

Oce Canon, Acapela, I-movix, EVS, Fishing Cactus, Mundaneum, Creaceed, Google, RTBF, Dame Blanche

Themes

ICT, Big Data, Internet of things, Connected mobility, Digital production, Transmedia, Virtual Reality, Gaming, Serious Game, Cinema, Start-Up

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Jean-Jacques QUISQUATER, Professor, jjq@uclouvain.be
Ramin SADRE, Professor, ramin.sadre@uclouvain.be

Themes

ICT, Internet of things

Profiles

- **Dr. Benoît Macq** is Professor in the Telecommunication Laboratory and teaches image processing for visual communications. His main research interests are image compression, image watermarking and image analysis for medical and immersive communications. He is head of Image Processing team at UCL/ICTEAM

ICTEAM is active in Multimodal Interfaces, Digital Cinema, Multimedia Networks and e-health. ICTEAM is strongly involved in European projects in the process of spin-off creation. ICTEAM is a founding member of TWIST and member of several international bodies, IETF, W3C, JPEG/MPEG.

- **Dr. Jean-Jacques Quisquater** is a cryptographer and professor who received, with Claus P. Schnorr, the RSA Award for Excellence in Mathematics in 2013, and the ESORICS Outstanding Research Award 2013. Hardware Security was one of his leading topic.

- **Dr. Ramin Sadre** is an Assistant Professor in the Department for Computer Science (INGI) at the Université catholique de Louvain. He researches on design and analytical performance evaluation of communication systems and distributed systems, design of network intrusion detection systems, security in SCADA networks.

Place du 20 août 7
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Delegate: Jacques VERLY
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Keywords

Signal Processing, Image Processing, 3D, Virtual Reality, Drowsiness Monitoring

Activities

Research and development. Teaching. Publications. Technology transfer to industry. Spin-offs.

Dr. Verly's team is active in many areas of signal and image processing, in particular in the areas of stereoscopic 3D video and immersive 3D sound, of real-time drowsiness monitoring (for saving lives), and of satellite telecommunications. In these areas, he is the founder of the international 3D Stereo MEDIA and SomnoSafe events, and of the educational OUFTI-1 nanosatellite (a "CubeSat"), which should become the first satellite ever registered in Belgium.

- 3D STEREO MEDIA: The international 3D Summit for Science Technology Art and Business
- Somnosafe 2016

References

Universities, research centers (e.g. Fraunhofer), automotive industry and suppliers

Themes

Industry 4.0, ICT, Big Data, Internet of things, Connected mobility, Digital production, Data Analytics, Transmedia, Virtual Reality, Gaming, Serious Game, Cinema, Start-Up + 3D cinema, drowsiness monitoring for vehicles/cars

RESEARCH CENTERS

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Keywords

Applied research in ICT

Activities

Software engineering (quality, process, security...), cloud computing, data management, internet of things

References

Technology transfer: Large companies (Alstom, Siemens, AGC Glass...); many local SMEs. Many past and present partnerships.

As regards Germany: Fraunhofer IESE, Fraunhofer SCAI, Fraunhofer IPT, Technical University Berlin, High Performance Computing Center Stuttgart (HLRS), Ulm University, TU Dresden, MAXELER Technologies, RWTH Aachen, SAP, VDEh-Betriebsforschungsinstitut (BFI)...

Themes

Industry 4.0, ICT, Big data, Internet of things, Data Analytics, Virtual reality, e-health

MULTITEL



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Keywords

Industrie 4.0, IoT, ICT (HMI, Signal&Embedded Systems, Virtual Reality), SmartCity, transport (railway)

Activities

- Applied photonics
- Computer vision
- Network Engineering
- Signal & Embedded Systems
- Railway Certification

References

European projects:

- FP7: OASIS, SYSTEX, VANAHEIM, IMPROV, NEXPRESSO, CHARMING, COCKPITCI, WearIT@Work
- CORNET: High Performance Polymer, FEV, Integral foams
- ERA-SME: TRACE THEM
- INTERREG (4B NWE): Ecologistics, + Composites, Ecolaserfact, Nanora
- TEN-T: FSED, SEFEV...

Themes

Industry 4.0, ICT, Big Data, Internet of things, Connected mobility, Digital production, Cinema, E-Health + Data Network, Telecom, SmartCities + Railway
SmartGrid, Data Management (Energy, Building) Virtual reality, Serious Game, e-health + HMI

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Keywords

Technology, Research, Product of the future, Factory of the future

Activities

Sirris is the collective research center of the Belgian technology industry and have expertise in the following domains : materials engineering, production technologies, mechatronics, additives technologies, software engineering & ICT, technology coaching, Intellectual property. Together with Agoria, Sirris has defined a "Masterplan" containing a vision of industrial innovation in the near future. This masterplan is divided into three principle components, namely, Business Of the Future, Product Of the Future and Factory Of the Future.

References:

Sirris has many references in Belgium and also in Europe. Nearly 5 000 customers or partners:

Good Year, Picanol, Caterpillar, Niko, Atlas Copco, Philips, beckaert, Samsonite, Siemens, Continental, Audi, Barco, Automatic Systems, ACV, Ensival-Moret, Newtec, Densply, Nanocyl, Isobar...

Themes

Industry 4.0, ICT, Internet of things, Digital Production, Start-Up

**COMPETENCE CENTERS
CLUSTERS
AND
INSTITUTIONS**



Agence
du Numérique
Filiale de l'AEI

**AGENCE DU NUMERIQUE
DIGITAL WALLONIA**

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Keywords

Digital economy, AdN

Activities

Walloon Digital Agency aiming to the development of the digital economy and promoting the digital evolution within the territory.

References

Citizens, companies, federation of companies, non-profit organizations, public administrations

Themes

Industrie 4.0, ICT, Big Data, Internet of things, Connected mobility, Digital production, Virtual reality, Gaming, Serious Game, e-health, Start-Up

AGORIA



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Keywords

Federation technological industries

Themes

Industry 4.0, Digital Production



INFOPOLE Cluster TIC

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Keywords

ICT

Activities

ICT Cluster

Themes

Industry 4.0, ICT, Big Data, Internet of things, Connected mobility, Digital Production, Data Analytics, Transmedia, Virtual reality, Gaming, Serious Game, e-health

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Keywords

Organization startups digital international

Activities

Startups.be is the one stop shop for tech entrepreneurs and start-ups in Belgium. It's a consortium of, up to now, 90+ most important institutions that support start-ups in Belgium.

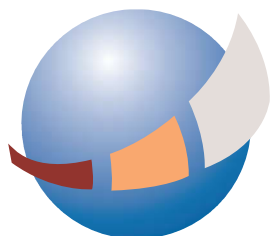
Startups.be provides tools to start-ups in order them to scale up via events and help start-ups to go abroad being present on international trade shows, by discovering different start-ups ecosystems and being part of multiple European networks. Our action in Belgium also consists of promoting startups to public authorities and corporates.

Themes

Industry 4.0, ICT, Big Data, Internet of things, Connected mobility, Digital Production, Gaming, Serious Game, e-health, Start-Up

Belgian start-ups

AROUND MEDIA	http://around.media/
BELGIBEER	http://www.belgibeer.com/
EDEBEX	https://edebex.com/
GRAPHICBOMB	http://www.graphicbomb.com/
LAWYER THOMAS DAENEN	thomasdaenen81@gmail.com
LEAN FUND	www.leanfund.com
LEANSQUARE	http://www.leansquare.be/
LOBBIPAD	https://lobbipad.com/
SEERUS	https://www.seerus.com
SENTIANCE	http://www.sentiace.com/
SMART WORK	tarik@tarikhennen.io
XPENDITURE	https://xpenditure.com
ZIBBRA	https://www.zibbra.com/



TECHNIFUTUR

TECHNIFUTUR®
CENTRE DE COMPETENCES

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Keywords

ICT, e-learning, CAD CAM, Image and Multimedia

Activities

TECHNIFUTUR® is a competence centre that develops and offers training to employees, job seekers, teachers and students.

Technifutur is active in 14 areas: Aerospace, Assembly, Automation, CAD CAM, Energy and Environment, Image and Multimedia, Maintenance, Measurement and Controls, Micro-Technology, Organization, Surfaces and Materials, Industrial Techniques, Machining.

Technifutur : a staff of 95 people ,more than 500 instructors from outside 16,000 trainees and 750,000 hours a year.

References

Siemens, Microsoft, eplan, ENI , ARIES

Themes

Industrie 4.0, ICT, Big Data, Internet of things, Connected mobility, Digital Production, SmartGrid, Data Management (Energy, Building), Data Analytics, Transmedia, Virtual reality, Gaming, Serious Game, Cinéma, e-health, Start-Up

TECHNOFUTUR TIC



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Keywords

Life-long learning, digital competence center, specialized in Applicative Development, business solutions, e-business. E-learning expert and producer.

Activities

ICT and digital training courses for job seekers, workers, schools and the academic world.

References

Customers: local hospitals, regional governments and administrations, local 'SMB' companies, some big companies like GSK, Deloitte...

Prospects: industry actors (alstom, SONACA...), ICT consultancy firms



TWIST

TWIST

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Keywords

Cluster, Digital Media, Cinema, TV, Transmedia, Rich Media, Productivity Gains, Facilitation of the Market Mechanisms, Enhancer or Accelerator of greater Innovation

Activities

TWIST (Walloon Technologies for Image, Sound and Text) is the business Cluster Cinema & Digital Media in Wallonia (Belgium) and is the main business cluster active in the sector of digital audiovisual and multimedia technologies in Belgium.

TWIST groups together 100 members (4,500 direct jobs) including 80% SMEs, 5 TV channels, 7 universities & research centres, 2 investments funds and the public authorities working within the media and audiovisual sectors.

References

EUROTRANSMEDIA is a fp7 project aimed at supporting the transmedia sector. The overall objective of Eurotransmedia is to foster collaboration between all the transmedia value chain actors (industrials, SMEs, academics, policy makers) in order to stimulate the economic development of the sector and find common solution at the European scale ; www.eurotransmedia.eu

Themes

Transmedia, Virtual reality/Augmented reality, Gaming, Cinéma/TV/animation, Gesture Capture, Broadcast Technologies, Facilities

Wallimage Entreprises

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Keywords

Regional Investment Fund

Activities

Specialised in the audiovisual, cinema and gaming sectors

References

Contentinum, Dame Blanche, KeyWall, DreamWall, Tapptic, Le Pôle Image de Liège, BelgaFilms, Communithings, Digital Graphics, Mikros Image...

Themes

ICT, Internet of things, Transmedia, Virtual Reality, Gaming, Serious Game, Cinema, Audiovisual

COMPANIES



DATA FELLAS

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Xavier TORDOIR, Co-Founder
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Keywords

Machine Learning, Distributed Computing, Training, Integrated Solution, Deep Learning

Activities

Enterprise Solution for Lean Distributed Data Science Pipeline. Plus: project, support, maintenance, training, consultancy.

References

AXA, Zalando, SAP, Foyer, ING, Typesafe, EBI

Themes

Industry 4.0, ICT, Big Data, Internet of things, Connected mobility, Data Management (Energy, Building), Data Analytics, e-health, Start-UP + Other

DOGSTUDIO



dogstudio

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www.dogstudio.be

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Keywords

Digital Strategy, Digital Production, Branding

Activities

Created 10 years ago, Dogstudio is a team of 30+ digital lovers always looking for the next exciting project in the fields of digital strategy, digital productions, branding and interactive installations.

References

Thanks to our recent awards on several platforms, we are expanding internationally with clients in the US and Europe (Microsoft, the Museum of Science and Industry Chicago, Instaply, Franco Dragone...) and are now looking to find new partner agencies, influencers and potential customers in nearby Germany.



DYNAMIC FLOWS

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www.dynamicflows.be

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Keywords

Document Management, e-Mail

Activities

'Take control of your Inbox, and boost your productivity'. Considering the exponential increase of e-mail communications, electronic business information is getting more and more difficult to identify, share, find, follow-up and control. To help companies to meet this challenge, Dynamic Flows creates user-friendly and efficient innovative applications that are directly integrated in the user's mailbox, Microsoft Office and Windows.

References

KPMG, DELOITTE, SOGETI, CAPGEMINI, BANIMMO

Themes

Industry 4.0, ICT, Big Data, Internet of things, Connected mobility, Data Analytics, Start-Up

GILLAM-FEI



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Keywords

Smart Grid, SCADA, RTU, Relays, DC Breaker tests

Activities

GILLAM-FEI is specialized in the design, development, manufacturing and installation of high accuracy products for grid management and control (SCADA, RTU). GILLAM-FEI also develops and delivers secure and adaptive turnkey systems for railways DC network protection (relays, breakers testing equipment).

References

For Grid : EDF, ERDF, Nethys, Sibelga. For railways: SNCB, Infrabel, SNCF, London Underground, RATP

Themes

Smart Grid, Data Management (energy, building)



IBA

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**Delegate: Damien BERTRAND
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Keywords

Medical Technologies Diagnosis Treatment Oncology

Activities

Protontherapy, radiation dosimetry, radiopharmacy equipment, industrial accelerators
IBA (Ion Beam Applications S.A.) is a global medical technology company focused on the diagnosis and treatment of cancer. The company is the worldwide leader in proton therapy, the most advanced form of radiation therapy available today. In addition, IBA also has a radiation dosimetry business and develops particle accelerators for the medical world and industry. IBA is headquartered in Belgium and employs about 1,200 people worldwide.

References

Worldwide leader in its domain of activities, large installed basis.

Themes

Industry 4.0, ICT, Big Data, Data Analytics, e-health

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Delegates: Thibaut MARTENS, CEO
Youri BALCERS
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Keywords

Innovation - Project Structuring - Business Development

Activities

Interim management for SME + in-house development of innovative projects in multiple sectors (IT, fintech, IoT, decoration, food). In the context of the present mission : development of an innovative solution for audio-numeric files identification.

References

RosaPiù - Good & Food - several other SMEs in Brussels and Walloon Region with international development.

Themes

Industry 4.0, ICT, Big Data, Internet of things, Digital production, Data Management (Energy, Building), Data Analytics, Transmedia, e-health, Start-Up



OSCARS

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Keywords

Oracle Spatial, Geoinformationssystemen, GIS, Flughafen, IT

Activities

Die Firma « Oscars » ist eine innovative und unabhängige IT-Beratungs Firma, die große Erfahrung mit der Entwicklung von Oracle Spatial-Produkten hat.

Sie hilft Kunden die geografischen Dimension der Daten zu verwerten, um diese in Geschäftsentscheidungen zu integrieren.

Unser Kernprodukt, GIP, wird in Flughäfen eingesetzt, um Bodenfahrzeuge wie Schneepflug, Wartungs-, Sicherheits-, und Gepäckträgerfahrzeuge zu überwachen und, um Mitteilungen zu senden wenn vordefinierte Ereignisse eintreten.

References

Paris Airports, Bordeaux Métropole, CIRB (Centre d'Informatique pour la Région Bruxelloise), SPW (Service Public de Wallonie), Proximus, SDIS Nancy, Lille Métropole

OSIMIS



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Keywords

Start-up in Medical Imaging-Management

Activities

Die Mission von Osimis ist es, den Zugang zu medizinischen Bildgebung einzigen, effizient und wirtschaftlich durch den Einsatz von Open Source Software (hauptsächlich Orthanc).

- Dienstleistungen: Umsetzung der Orthanc, Produktionsunterstützung, kundenspezifische Entwicklung, Schulung

- Produktangebot:

Cohortis: Online-Management-Plattform für klinische Studien mit medizinischen Bildgebung

Smendr: Mini-PACS-Lösung Speichern, Anzeigen und Weitergeben Bilder

Themes

Industry 4.0, ICT, Big Data, e-health, Start-Up



PEPITE

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Keywords

Advanced Analytics, Machine Learning, Resource-Productive Operations, Energy Efficiency

Activities

Advanced predictive analytics software and services to support resource-productive operations in plants.

PEPITE's in-house advanced analytics tool, DATAmaestro, is an innovative approach to operational performance analytics. It is used as an engine to leverage big data, collected during an analytics project and has been designed specifically for industrial applications.

Based on DATAmaestro, PEPITE deploys cutting edge solutions to reduce energy costs, increase overall equipment efficiency, reduce off-spec products, predict and diagnose degradation of asset health.

References

Solvay, Borealis, Prayon, Arcelormittal, Tata Steel, Total, Schneider Electric, Saint-Gobain, SCA Paper.

Themes

Industry 4.0, ICT, Big Data, Digital production

SKYLANE OPTICS



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Keywords

Telecom, Fiber optics, Smarthome, IoT

Activities

Skylane Optics is a leading provider of fiber optical transceivers.

The company offers an extensive portfolio for the access and metropolitan segments of the fiber optical market.

Skylane is headquartered in Fraire, Belgium where the production center and the high tech laboratory is located.

We are covering the European market with a strong partner network and have offices in Sweden. The offering provided by Skylane is characterized by high quality and high performance.



SONACA

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Keywords

Aerospace, Aircraft, Launcher, Satellite, Development

Activities

Design, development, certification of aerospace structures (aircrafts, launchers, satellites)

References

Airbus / Embraer / Boeing / Bombardier / OHB / TAS / RUAG / Pilatus / MT Aerospace / Premium Aerotech

Themes

Industry 4.0, ICT, Big Data, Internet of things, Connected mobility, Digital production, Gaming (if gamification), Serious Game, e-health, Start-Up

SUNDAY PISTOLS

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Keywords

Transmedia-Cinema-Gaming-Gamification-Coproductions

Activities

We have a Start Up active in the production and post-production.

We set up a recent "crowdfunding" campaign which was a success because in 40 days we raised 46 000 euros (300%) to create three episodes of our "transmedia show" telling the adventures of SaturdayMan: The Super Hero of the parties: www.saturdayman.be .

We are active in Transmedia: in the specific case of SaturdayMan there will be a live action show, a video game, an augmented reality game board and many more things.

References

We have a deal with a famous comics writer and drawer from Europe called Joel Jurion but we would also like to have a German partner who has got the knowledge of the German market.

We also have another project in development: "Space Geek Vs Cosmic Zombies", it is also a way to begin a new Trans-Media project with a real Business Model : we have the support for creating those kinds of universe.

<https://www.behance.net/gallery/25296811/Space-Geek-versus-Cosmic-Zombies>

Themes

Industry 4.0, Internet of things, Connected mobility, Digital Production, Transmedia, Virtual Reality, Gaming, Serious Game, Cinema, e-health, Start-Up



VENTURELAB

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Keywords

Student Entrepreneurship, Young Graduate Entrepreneurship, Smart Cities, MediaLab, SocialLab

Activities

VentureLab Belgium develops and animates an eco-system in order to boost start-up creation by students and young graduates.

References

50+ incubated projects * 13 start-up created after one year of existence

Themes

ICT, Big Data, Internet of things, Connected mobility, SmartGrid, Data Management (Energy, Building), Data Analytics, Start-Up

VENTURELAB - Energy One Solutions



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Keywords

Energy, Energy Storage, Demand-Side-Management, Microgrid, Battery and Smart-Building

Activities

Energy One Solutions offers solutions to turn energy consumption flexibility into profit for industrial companies, industrial parks, buildings, commercials and renewable energy source plants. We exploit energy consumption flexibility from customer's assets (industrial process, HVAC...), energy storage (mainly batteries) or manageable decentralized generation (e.g. cogeneration). We co-optimize multiple revenue streams by exploiting the Demand Side Management concept. We develop projects by focusing primarily on the implementation of an Energy Management System and high performance batteries.

References

We are currently under negotiation with energy intensive industrial companies in Wallonia (mid-sized and large).

Themes

Industry 4.0, ICT, Big Data, Start-Up



VENTURELAB - Sharp Array

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4680 HERMÉE
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www.sharp-array.com

Delegates: Maxime and Julien DEUSE
Founders
j.deuse@sharp-array.com

Keywords

Big Data, Data Integration, Data Cleaning, Master Data Management, Software Development

Activities

Sharp Array's goal is to solve enterprise problems related to data. Typically these issues are solved on two different ways. One, Sharp Array improves the quality of the data in the client's system and/or integrate new data from external data sources into the client's system, it also sets up processes so that the data stays clean afterwards. Second, Sharp array harness client's data by developing custom programs to handle/analyse the data.

References

Stassen, Espresso Belgium, Tukobox, Mozer, Pragm'ethiC

Themes

Industry 4.0, ICT, Big Data, Internet of things, Data Management (Energy, Building), Data Analytics, Start-Up

VENTURELAB - Z-app / Lizoria sprl



Rue Chinrue 32
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Delegate: Romain MATHIEU
Founder & general manager
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Keywords

SMS, Agenda, Professionals, Customers, Relationship

Activities

z-app is a web app that simplifies the life of professionals by taking care of the communication with their customers using automated SMS (appointment reminders, birthday wishes, newsletters, loyalty system, etc.) and intuitive tools such as a professional calendar or an online booking system.

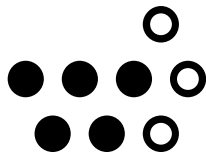
References

Mostly professionals making appointments and providing services (hairdresser, beauty institute, real estate, doctors...) but also interim agency, clothing stores, etc.

Themes

ICT, Start-Up

ORGANISERS



**Wallonie - Bruxelles
International.be**

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Delegates: Pascale DELCOMMINETTE, CEO

Hubert GOFFINET, Head of Research & Innovation Unit

As a public administration, Wallonie-Bruxelles International is responsible for the international relations of the Walloon Region and the Wallonia-Brussels Federation, both French speaking entities of the Belgian federal state. Thanks to its exclusive capacities in various and essential areas (amongst others: education, economy, energy, culture, research, environment, etc.) and the international extension of these fields, WBI developed a particularly dense network abroad.

Widely open to the world, the Walloon Region and the Wallonia-Brussels Federation have signed multiple bilateral cooperation agreements with countries and regions. These agreements support bilateral collaboration projects, mainly focused on the academic, scientific and cultural sectors.

The main objective of the **Research & Innovation Department** of WBI is to actively **build networks between research and innovation actors** of Wallonia, Brussels and other countries. By promoting partnerships in international research projects and stimulating an open innovation approach in the field of international scientific and technological cooperation, the Department supports synergies in the internationalisation of academia, research institutes and businesses.

The Research & Innovation Department is also coordinating the Research & Innovation Platform, which brings together all the research and innovation operators of Wallonia and Brussels (universities, research centers, competitive clusters, public bodies). The Platform's objective is to facilitate the further development, implementation and monitoring of the international dimension of the regional research policy by the sharing of information and consultation between all the partners. The aim is to identify common priorities which could lead to coordinated or joint initiatives towards third countries and within international networks. The Platform benefits from a network of scientific liaison officers based in innovative ecosystems (in Germany, the scientific liaison officer is based in Munich). They have the responsibility of liaising with various key international initiatives, networks and infrastructures on behalf of the Platform.

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Delegate: Pascale DELCOMMINETTE, CEO



EXPORT
INVESTMENT

The Wallonia Export and Investment Agency (AWEX) is in charge of foreign trade promotion and foreign investment attraction in the Wallonia Region of Belgium. The agency has a worldwide network of 108 Economic and Trade Attachés. AWEX has been certified ISO 9001 since April 2002.

As a **foreign trade agency**, AWEX carries out a mission of promotion and information for the benefit of both Wallonia and the foreign business community.

Upon request, AWEX assists **buyers, decision-makers, importers and foreign prospects by:**

- Providing economic data on Wallonia and its export potential
- Disseminating information on products and services from companies located in Wallonia
- Identifying companies in Wallonia for international partnerships
- Distributing lists of exporters from Wallonia

As an **export partner for Wallonia-based companies**, Awex offers a wide range of export-oriented services and activities:

- General and commercial information on foreign markets
- Market studies tailored to specific areas upon request
- Organization and planning of marketing activities (international trade shows, economic missions, sector-based contact days...)
- Establishing contacts with international organizations
- Promoting Wallonia's export potential abroad
- Financial support and export financing
- Training in international careers

As a **foreign investment agency**, AWEX – via its Office for Foreign Investors (OFI) – has an overall responsibility for the attraction of foreign investment in Wallonia. This includes seeking out and providing information to potential foreign investors. The Agency also offers a pro-active follow-up service to investors already established in Wallonia. In addition, it is in charge of identifying new foreign investors for the acquisition of industrial sites under restructuring process.

Contact in Germany

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Ghislain D'HOOP | Ambassador

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Honorary Consulate in Munich

Christian KLIMA | Honorary Consul

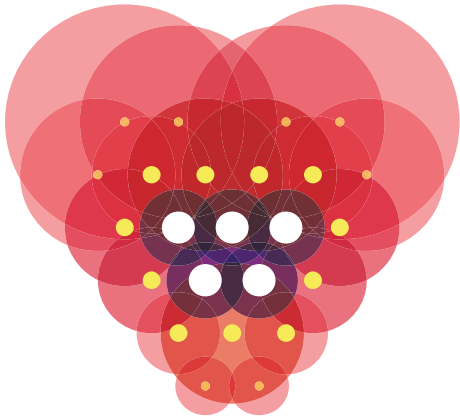
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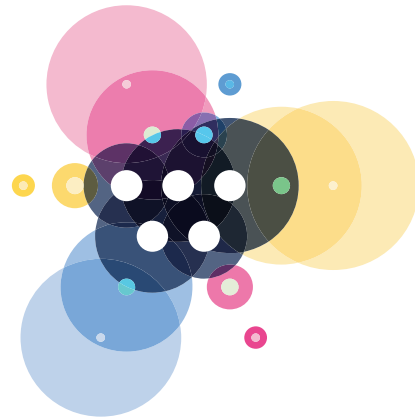
T: 49 89 242 188 529

consubel@klima-vigier.com

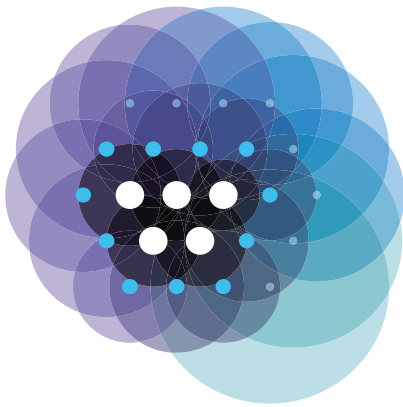
Feel inspired



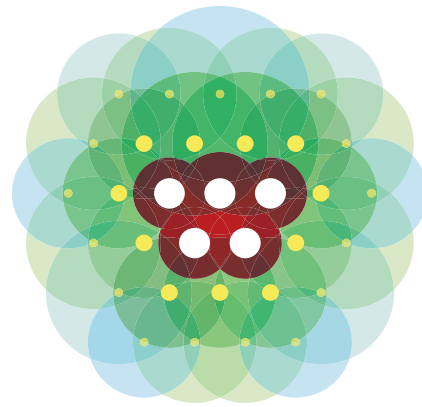
SENSE OF SHARING



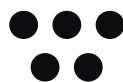
ACCESSIBILITY



TECHNICAL KNOW-HOW



QUALITY OF LIFE



Wallonia.be